

# Veritas Integrated Data Protection Solutions



Top reasons to use Access Appliance with NetBackup.

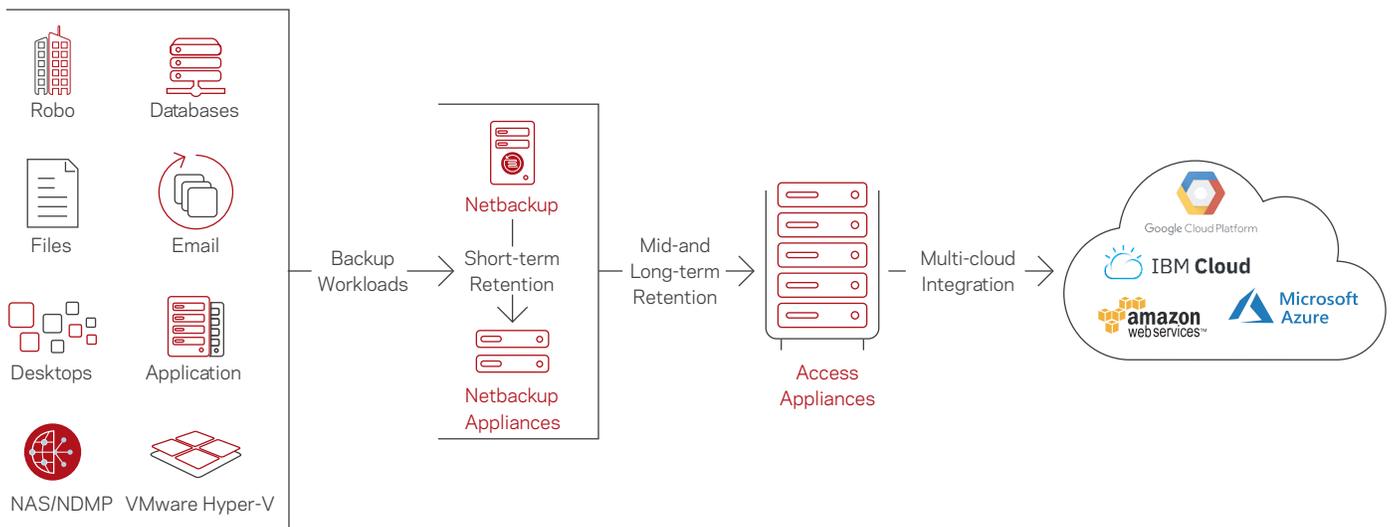
## OVERVIEW

IT teams are challenged to balance increasingly stringent data compliance requirements with providing high levels of accessibility, ensuring affordable long-term retention and maximizing information capital. Data retention and protection workflows need to be solid, cost-effective and easy to deploy and manage.

Veritas, the leader in archive and backup and recovery software market share<sup>1</sup>, offers a highly integrated, end-to-end set of solutions optimized for data protection. From the Veritas NetBackup™ software and appliances to the cost-optimized Veritas Access Appliance™, the product suite provides robust, flexible tools to secure valuable backup data. Here are some top reasons to deploy Access Appliance with NetBackup solutions.

## 1. DEEP INTEGRATION WITH NETBACKUP

NetBackup software is a leading choice of organizations globally as the front end of the data protection workflow. It implements a unified data protection solution that provides desktop, remote office and data center protection across the entire enterprise.



Access Appliance fills a cost/performance gap between costly primary storage and economic (but lower-performing) tertiary storage like tape and public cloud. It allows large (PBs) of cost-effective, on-premises storage while giving administrators a much lower RTO (Recovery Time Objective).

The integration between NetBackup and Access Appliance optimizes the data protection workflow. NetBackup, and especially NetBackup Appliances, are optimized for performance to meet tight SLAs. In addition, NetBackup performs sophisticated data deduplication, resulting in as much as a 98 percent reduction in data transfer and storage. Access Appliance is optimized for cost-effectiveness, presenting a primary storage target for deduplicated data (in the case of NetBackup software) or a highly available and scalable secondary storage target (in the case of NetBackup Appliances).

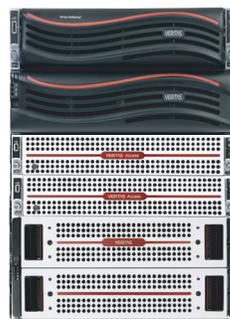
## 2. SEAMLESSLY MOVE DATA AS NEEDED

Powerful data management policies facilitate tiering to and from cloud storage, so you can keep your data where it makes the most sense. Policy-based cloud tiering allows you to be responsive to regulatory compliance needs, security, costs and recovery times in your data management approach.

### PERFORMANCE-OPTIMIZED BACKUP



Applications/  
Clients



NetBackup +  
CloudCatalyst + Access Appliance

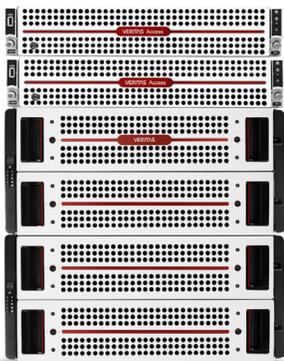
### COST-OPTIMIZED LTR



Public Cloud

Automated  
tiering to cloud

← Fully automated data lifecycle →



## 3. COST-EFFECTIVE, HIGH-CAPACITY STORAGE

Although price may not be the number one consideration in choosing a solution, cost-effectiveness is never far from the minds of those responsible. Access Appliance is cost-optimized and tuned for high-capacity workloads like long-term retention, tape replacement and archiving. Like all Veritas appliances, it comes with everything needed to begin using the system in production, including a pre-tuned OS, security enhancements, simplified hardware and software monitoring and the proven Veritas Access software. Veritas appliances are tested, tuned, deployed and supported as complete appliances—giving customers a solid, tested, optimized and fully supported solution that can be deployed quickly.

#### 4. DEPLOY WITH CONFIDENCE: VERITAS IS THE MARKET LEADER IN DATA PROTECTION

Storage software is in our DNA. For over two decades, Veritas has been a leader in storage software, specifically file and disk management solutions. Veritas is ranked #1 in the Archive and Backup and Recovery Software Market<sup>2</sup> (Gartner), #1 in Integrated Backup Appliance Market Share<sup>3</sup> (IDC), and as a leader for 15 consecutive years in Gartner's Magic Quadrant for Data Protection.<sup>4</sup>

Today, Veritas has over 50,000 customers, including 86 percent of Fortune 500 companies.<sup>5</sup> These companies trust Veritas to protect their most valuable asset: their data.



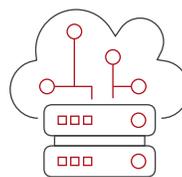
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Archive and Backup  
and Recovery Market Share



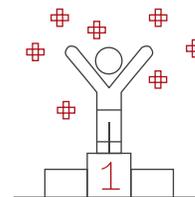
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Gartner: Software Defined Storage  
Management Market Share



**#1**

IDC: Integrated Backup  
Appliance Market Share



**15**

Years of Gartner Magic  
Quadrant Leadership

#### Footnotes:

1. Gartner, Inc., Market Share: Enterprise Infrastructure Software, Worldwide, 2017, May 2018
2. Gartner, Inc., Market Share: Enterprise Infrastructure Software, Worldwide, 2017, May 2018
3. IDC Quarterly Purpose Built Backup Appliance Tracker, June 28, 2018
4. Gartner, Inc., Magic Quadrant for Data Center Backup and Recovery Solutions, July 31, 2017
5. <https://www.veritas.com/content/dam/Veritas/docs/brochures/VRTS-Corporate-Brochure-v6-DGTL-01-16.pdf>

#### ABOUT VERITAS

Veritas Technologies is a global leader in data protection and availability. Over 50,000 enterprises—including 87 percent of the Fortune Global 500—rely on us to abstract IT complexity and simplify data management. The Veritas Enterprise Data Services Platform automates the protection and orchestrates the recovery of data everywhere it lives, ensures 24/7 availability of business-critical applications, and provides enterprises with the insights they need to comply with evolving data regulations. With a reputation for reliability at scale and a deployment model to fit any need, Veritas Enterprise Data Services Platform supports more than 800 different data sources, over 100 different operating systems, more than 1,400 storage targets, and more than 60 different cloud platforms. Learn more at [www.veritas.com](http://www.veritas.com). Follow us on Twitter at [@veritastechllc](https://twitter.com/veritastechllc).

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